

SHIVRAM VINJAMURI



Executive Summary

- Competency Modeling profiling & Mapping
- Management Development Programme
- Facilitation Skills workshop
- Team Building
- AXA Asia Leadership Foundation Programme
- Performance Management
- Leadership development Programme
- Whale Done
- Core Leadership Skills
- Crucible leadership programme

Domain Expertise

- Applied Psychology
- Crucial conversation
- Effective communication
- Performance management
- Outbound Training
- Presentation Skills
- High Performance Teams
- Train the trainer workshops
- Effective interviewing skills
- Managerial effectiveness
- Problem solving & Decision making
- Negotiation skills

Development of Content & Delivery for

- Interviewing skills - Bharti AXA
- Effective communications skills & time management - Insurance companies
- Basic selling skills – Aegon Religare life insurance
- Recruitment skills – Aegon Religare life insurance
- Management development program – Bharati and Aegon Religare life insurance
- Team building – Aegon Religare life insurance
- Coaching for career development , career strategy, smart hiring, situational leadership development programme – Bharti AXA and Aegon Religare life insurance

Academic Qualifications

- M.Phil-psychology
- PGD in marketing management
- PGD in Counseling and Guidance,
- MA – Psychology
- BA - Psychology